

# POWER TEAM

## 10 Most Likely Referral Sources

(ie; accountants, car dealers, hair stylists, wedding planner, etc.)

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## 3 Best Referral Sources

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## 3 Worst Referral Sources

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**Describe your last 3 WONDERFUL, referred clients and where they came from:**

**Describe your last 3 WORST, referred clients and where they came from:**